

Soundarya Education Trust(R)
SOUNDARYA INSTITUTE OF MANAGEMENT AND SCIENCE
Soundaryanagar, Sidedahalli, Hesaraghatta Main Road, Bangalore- 73
Internal Quality Assurance Cell(IQAC)

Name of the MoU / linkage	Name of the institution / industry with whom the MoU / linkage is made, with contact details	MoU start date	MoU End date
To enhance the growth and competitiveness of industry postgraduates	UNIQ Global Labs PVT LTD	10-01-2024	Till 2026

MOU Title: UNIQ Global Labs PVT LTD (DevelUp)

Year/Date: 10-01-2024

Nature of the MOU: To enhance the growth and competitiveness of industry postgraduates by equipping them with

Activities Organised/Attended

Sl. No	Date	Event Name	Beneficiaries	Event Coordinator
1	18 th March 2024	The Interview Skills Workshop (The Big Four)	Students	Ramya Seshadri, Sahana
2	25th May 2024	Orientation Event on Future of Jobs	Students	Ramya Seshadri, Sahana



Report on Event

About	
Title of the talk	The Interview Skills Workshop (The Big Four)
Resource Person(s)	Saideep Mohanty, Pramod T R
Date	18 th March 2024
Student Attended	MBA – 100
Faculty coordinator(s)	Ramya Seshadri

Objective(s) & Outcome(s)		
Objective(s)	1	Introduce students to the different consulting divisions of the Big 4 firms and explain their interview processes.
	2	Equip students with practical tips and strategies for succeeding in interviews through real-world scenarios and exercises.
	3	Engage students in hands-on activities to help them apply theoretical knowledge to real-life consulting challenges.

Outcome(s)	1	Students gained a clearer understanding of the structure and consulting services offered by Big 4 firms, preparing them for potential career paths.
	2	Participants left the session with practical tools and confidence to navigate consulting interviews, increasing their chances of success.
	3	Through real-world exercises, students developed stronger analytical and problem-solving skills applicable to consulting roles.



Principal
PRINCIPAL

Soundarya Institute of Management & Sciences
Soundarya Nagar, Sidedahalli,
Nagasandra Post, Bangalore-73,

Student Impression

Student USN	P03KU22M015077
Student Name	Shilpee Kumari
Program	MBA
Class	4th Semester
My learning	
Attending this session gave me a much better idea of what Big 4 consulting firms look for in candidates. The trainers shared real-life examples that made the interview process easier to understand, and I now know how to prepare better. I also found the practical exercises useful in improving my problem-solving abilities.	
Signature with date: 20th March 2024	

Student USN	P03KU22M015058
Student Name	Genal R Chabhaiya
Program	MBA
Class	Final Year
My learning	
<p>The workshop on navigating the Big 4 gave me a clear understanding of the different consulting arms within these firms. I learned valuable interview tips, especially how to approach case studies and problem-solving questions. The hands-on exercises really helped me feel more confident in applying these skills during real interviews.</p>	
Signature with date: 20th March 2024	

Brochure photos






Report on Event

About	
Title of the talk	Orientation Event on Future of Jobs
Resource Person(s)	Shashank Chakravarthi
Date	25th May 2024
Student Attended	MBA – 110
Faculty coordinator(s)	Ramya Seshadri

Objective(s) & Outcome(s)		
Objective(s)	1	Encourage students from SIMS College to actively register on the DevelUp platform, providing them access to career resources and opportunities.
	2	Connect students with potential employers through interviews, fostering direct engagement with industry professionals.
	3	Create an environment where students can showcase their talents, enhancing their employment prospects and professional growth.

Outcome(s)	1	Nearly 110 students successfully registered on the DevelUp portal, gaining access to valuable career resources and networking opportunities.
	2	Seven employers conducted interviews, providing students with direct feedback and potential job opportunities.
	3	The event helped students build confidence, refine their interview skills, and better understand the expectations of the professional world.


Principal
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Student Impression

Student USN	P03KU22M015010
Student Name	Justin James
Program	MBA
Class	4th Semester

My learning

Attending the DevelUp event was a great opportunity to connect with potential employers and understand the hiring process. The interviews gave me a clearer idea of what companies look for and how to present my skills effectively. It boosted my confidence in preparing for future job opportunities.

Signature with date: 27th May 2024	
Student USN	P03KU22M015081
Student Name	Netravati Shankar Malakannavar
Program	MBA
Class	4th Semester
My learning	
<p>The event at SIMS helped me see the importance of registering on career platforms like DevelUp for better job prospects. Interacting with employers gave me practical insights into industry expectations and interview techniques. It was a valuable experience for my career growth and preparation.</p>	
Signature with date: 27th May 2024	

FUTURE OF JOBS IN INDIA

Understanding the current Landscape of Emerging Opportunities in India



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Interview Skills Workshop

Prepared for: The Management and Placement Department of SIMS

Last Updated: 19th February 2024

Prepared by: DevelUp (Uniq Global Labs Pvt Ltd)

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Introduction

Soundarya Institute of Management and Science, a part of the Soundarya Educational Trust, is a prestigious institute. It has come a long way since its beginning in 2007. SIMS is

dedicated to providing world-class education that transcends traditional boundaries, preparing students for the dynamic challenges of the global business landscape.

DevelUp

A new-age Employment Platform that provides affordable, quality job-relevant courses and employment opportunities, DevelUp is bridging the gap between Campus-to-Corporate by making students professionally adept.

Skills connect ambition to opportunities, and that's where we come in. Corporates need articulate leaders and changemakers, thus our mission is to improve the employability quotient of every job aspirant.

We are a startup with over 25 years of experience in the staffing industry. Our team of experienced and innovative Recruiters, Content Strategists, Trainers and HR Veterans are highly committed to the mission and we strive for excellence.

We tie up with educational institutions as their Placement Partner and with corporates as their Talent Acquisition Partner to function as a job aggregator. We currently offer courses and placement opportunities for the most sought-after skills in the Manufacturing, IT& ITES, BFSI, and Logistics sectors to help candidates get the best jobs.

Assignment

SIMS is committed to enabling its students and faculty to become holistic professionals. The institution is taking initiatives to achieve this by conducting a training session which includes using AI to build resumes, mock interviews and group discussions specifically for their MBA students. SIMS is looking for an external training intervention for this course in order to make the course interesting and engaging. DevelUp has arranged for this course to be provided via highly experienced as well as engaging external facilitators.

This training intervention has been specifically designed with the objective of meeting the interview requirements of the Big Four accounting firms; namely, Deloitte, EY, KPMG, and PwC. The following are the details of the proposed intervention:

SIMS Interview Skills Workshop Details		
Sl. No.	Module	Duration
1	Orientation Session - With specific emphasis on how the Big Four hire in terms of job roles and areas of work; What consulting involves; the various rounds of interviews and the kind of questions asked in each round	90 minutes
2	Using AI and ATS to build resumes - Information on using these tools, Sample Resumes, Dos and Donts of Resume Creation and Important keywords from a Big Four perspective	75 minutes
3	Aptitude and Verbal Ability Assessments	20 minutes
4	Briefing on group discussions	20 minutes
5	Group Discussions - With specific focus on topics usually given by the Big Four	25 minutes per group
6	Dressing Etiquette - Quick tips on Power Dressing for Interviews	20 minutes
7	Mock Interviews - Including questions asked by the Big Four with specific emphasis on stream or domain	20 minutes per student

Commercials

We charge our standard prices for each batch. The sessions will be conducted in the client's facility, with experienced facilitators leading each batch. Each batch can accommodate a maximum of 50 candidates, resulting in a total of 100 candidates divided into 2 batches. The training spans 4 days (32 hours), with each participant undergoing 16 hours of training.

Each session conducted for a batch will be charged as a one-time deliverable. The client will request a session at least 7 working days prior to the date of the session.

Training breakdown overall batch

Particulars	Charges	No. of Participants	Total (INR)
Job Ready Program (per student)	799	100	79,900
Sub Total (INR)			79,900
CGST(9%)			7,191
SGST(9%)			7,191
Total (INR)			94,282

General Terms & Conditions

- **PAYMENT TERMS FOR ONE TIME Deliverable:** An invoice will be raised from UNIQ Global Labs Pvt Ltd after the completion of the session. The dues are to be cleared within 5 working days from the date of Invoice.

- Added services (beyond the initial scope of work) will be charged as additional fees.
- Any client-related travel, board, and lodging will be charged at the actual.
- GST will be charged on all bills raised by the agency.

Conclusion

We are committed to providing the best services to our clients and customers. We work on the principles of continuous improvement and we would like to receive constructive feedback from our clients.